Self Employment Discussion Questionnaire

Name: _____ Date: _____

Who is your Nebraska VR Specialist? _____

To be successful, new business ventures require thoughtful planning. This questionnaire is designed to be a starting point to help you decide whether self-employment is for you. Nebraska VR hope that the following questions will cover many issues that new business owners need to consider to reduce barriers to success and to assist in the development of quality business plans. Please give each question below time and consideration as you complete this questionnaire!

Self-Employment Traits

1. Describe any of your skills or training related to being self-employed. _____

   _____

2. Describe your ability to meet deadlines & manage multiple demands. _____

   _____

3. Why would owning your business be better for you then working as an employee?

   _____

4. Describe your experience working with customers. _____

   _____

5. How do you handle complaints from people? _____

   _____

6. Describe how you plan and make decisions? _____

   _____

7. Describe your ability to communicate your ideas & goals? (oral, written) _____

   _____

Disability Information

1. Describe your medical condition. _____

_____

_____

_____

2. How do you think your medical condition might affect doing this business and how will you compensate for that?_____

_____

_____

_____

3. If you take medication, does it create any side effects and how would that affect operating a business? _____

_____

_____

4. What will you do for health care coverage? _____

_____

5. What kind of worksite accommodations have you used at your jobs_____

_____

_____

_____

Business Idea

1. Explain your business idea. _____

_____

_____

_____

2. How did you come up with your business idea? _____

_____

_____

_____

3. What experience do you have that relates to this business? _____

_____

_____

4. Who is your competition? _____

_____

5. Who will purchase your products and/or services and how do you know this?

_____

_____

_____

6. Describe any previous experience you have had operating a small business.

_____

_____

7. Describe your experience hiring or managing people. _____

_____

8. Describe any sales, marketing or retail experience. _____

_____

_____

9. Describe any bookkeeping experience you have. _____

_____

10. How will you support yourself & your family while starting your business?

_____

_____

11. Describe how your spouse or other family members would be involved in the business.

_____

12. Will someone own your business with you? If so, who? _____

_____

13. Where do you anticipate getting the necessary funding to start the business? (Include the amount of cash you have on hand.) _____

_____

14. How much money do you think you can earn in your first year? _____

_____

15. Have you allowed for time-off to avoid job burn out? _____

16. How many hours a week do you plan to devote to your business? _____

17. How will the business operate when you are gone or otherwise unable to manage it?

_____

_____

18. What do you need to get your business going? _____

_____

_____

_____

19. What do you own now that you will you contribute to your business (such as tools, equipment, inventory, etc.) _____

_____

_____

20. In general what business expenses will you have? _____

_____

_____

_____

21. Overall, why do you feel you can be successful in this business? _____

_____

_____

_____

_____

22. What are you expecting from Nebraska VR? _____

_____

_____

_____

_____

23. Is there any other information you think is important to share about your self-employment venture (please include any arrests or convictions)? _____

_____

_____

_____

_____

_____

_____

Continued on next page-

Can I Afford to Own a Business at This Time? (Financial Information)

1. Do you have an account at a bank or credit union? (☐ checking, ☐ savings or ☐ both)

   If no account, Why? _____

   _____

2. Do you have credit cards? _____ Do you know your line of credit? _____
3. How do you pay your bills? _____

   Do you pay on time? _____
4. Do you know your credit score? _____ Do you know how to get your free credit history? _____
5. Do you feel your disability has affected your personal credit? _____

   _____

6. Are you in default on any loans including student loans? If yes, what have you done to get into good status? _____

   _____

   _____

7. Have you ever filed for bankruptcy? _____ If yes, why? _____

   _____

   _____

8. Do you owe any unpaid federal/state income tax? _____

   _____

Have client complete a personal budget sheet if moving forward with Feasibility.